

There is an easier way!

ADVISOR USE ONLY

Try tele-interviewing with Sun Life Financial

FIND OUT HOW TELE-INTERVIEWING CAN HELP:

- save you time
- speed up the underwriting process
- get policies issued faster
- ensure the information collected from clients is complete

Tele-interviewing is a convenient, comfortable and confidential way to collect personal and medical information from clients completing life and critical illness insurance applications.

CONVENIENT

- **QUICK:** The average tele-interview lasts 20 minutes with the client, and is automatically assessed immediately after completion.
- **EASY:** Tele-interviews can be scheduled at your client's convenience. One tele-interview can be used to complete multiple life and critical illness insurance applications for a client.
- **RESPONSIVE:** Reflexive questioning in the tele-interview provides precise and complete information that reduces the need for additional follow-up questions with the client. Recordings and voice signatures eliminate additional paperwork for the client.

COMFORTABLE

- **ONE-STOP-SHOP:** You can choose to have Sun Life Financial head office place the order for all of the underwriting requirements of the application.
- **EXPERIENCED:** A team of tele-interviewers dedicated to Sun Life Financial provide a professional experience for clients in multiple languages.
- **INFORMED:** Clients can prepare for their tele-interview with the "Getting ready for your tele-interview" (810-3738) brochure.
- **FLEXIBLE:** Tele-interviewing is an option you can choose to use for any client.

CONFIDENTIAL

- **PEACE OF MIND:** Sun Life Financial is committed to the highest standards of care to ensure the personal information collected from applicants and the proposed insured is complete, up-to-date, confidential and secure.

**On your next life or critical illness insurance application,
try tele-interviewing with Sun Life Financial!**

We're sure you and your clients will appreciate the benefits and increase in efficiency.

Life's brighter under the sun

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**Sun
Life Financial**